

PLACEMENT DRIVE NOTIFICATION

Company	Skill-Lync
About the Company	<p>Skill-Lync is a Y-combinator backed company, focused on re-engineering engineering education. We bridge the gap between academia and the industry by providing industry-relevant engineering courses across mechanical, civil, electrical, electronics, and computer science domains. This increases the employability of the engineers graduating from our platform.</p> <p>Skill-Lync was founded in 2018 by Sarangarajan V. Iyengar and Suryanarayanan P. The founders have over a decade and half experience among them with a strong background in academia and industry. We have recently raised a 125 Cr funding round to aggressively scale up and expand.</p> <p>Website: https://skill-lync.com/</p>
Job Title	Sales Trainee
Job Description	<p><u>What are you expected to do in this role?</u> Inside Sales Specialist will do consultative sales to the potential students who wants to bridge their learning gap from academic to the industry. He/She will be required to achieve the given targets, collaborate with fellow employees and work in a fast-paced environment.</p> <p><u>Roles & Responsibilities but is not limited to:</u></p> <ul style="list-style-type: none"> • Identify new sales opportunities and handle both inbound and outbound calls to follow up. • Make cold calls and emails to explore sales opportunities. • Achieve monthly milestones and close sales. • Collaborate with teammates and work towards closing deals. • Maintain a detailed database with all information on the prospects.
Job Location	Chennai, Bangalore, Delhi, Mumbai, Pune, Hyderabad
Eligible Degrees	MBA/BBA
Eligibility Criteria	No Marks Criteria
Desired Skills	<ul style="list-style-type: none"> • Effective communication skills. • Energetic & Passionate folks who want to make a mark in Sales • High Result orientation & a Can-do attitude
Compensation (CTC)	Rs. 7.00 LPA (4 LPA- fixed + 3 LPA- variable)
Selection Process	<ol style="list-style-type: none"> 1. Online application through HYRR App 2. Screening of applications received through HYRR app 3. 2 rounds of interviews of Shortlisted applications
Date & Time of Interview	Will inform later
Venue	Virtual/Online